2ND WATCH

A Leader in Gartner's *Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide*

Gartner.

The Intelligent Managed Cloud

Why AWS Managed Cloud?

Two growing concerns for enterprises that have moved from proof-of-concept to integrating the public cloud into their IT strategy are "cloud sprawl" and complexity. Sprawl happens when companies begin to leverage the self-service nature of the cloud without figuring out how to operationalize security and governance to monitor the design, deployment and management of the public cloud environments within their organization. Leaders begin to ask, "Do we have the right processes in place?" or, "Are we spending too much?" and, "Is it really secure?"

With 2nd Watch Managed Cloud, you can rest easy knowing that your public cloud environment is designed, built and managed with industry best practices, expert technical staff and cutting-edge technology and is optimized to save you money.

Expertise That's Far Beyond Standard

2nd Watch was among the first **AUDITED** and **APPROVED AWS Managed Service Partners** and is recognized by Gartner as a Leader among MSPs in their **Magic Quadrant for Public Cloud Infrastructure Managed Service Providers, Worldwide** report.

As the only cloud-native partner to earn SOC2 compliance—with a perfect score—and maintain their AWS Premier Partner status from the time they were originally selected, 2nd Watch software and services exceed AWS' high bar for standard that includes deep technical understanding, extensive use case and practical application, customer references and certified staff.

amazon web services | Partner Network
PREMIER CONSULTING PARTNER
MANAGED SERVICE PARTNER

AICPA SOC 2

Why 2nd Watch Managed Cloud?

Since 2010, 2nd Watch has been providing large, enterprise IT organizations long-term management and optimization of their AWS services, enabling them to focus on running their business rather than their underlying technology infrastructure. We believe that the customer and their unique needs come before the cloud. That's why we recruit, hire and train some of the best talent in the industry and share in the belief that the cloud is more than just a technology—it's a multi-dimensional change that reverberates across the organization and is a process of continuous improvement. As 100% AWS-focused, certified architects and engineers, we have the knowledge and practical years of experience that enables us to employ effective and efficient cloud strategies that avoid pitfalls and unforeseen "gotchas" which can slow you down, cost you money or worse – result in a security breach. With tailored solutions that meet the unique business needs of today's enterprise, we enable our clients to use cloud technology to work smarter and facilitate breakthrough successes.

2nd Watch Managed Cloud Platform

The 2nd Watch Cloud Management Platform is a cloud-native system that leverages cutting-edge software to reduce your risk and simplify what you have to manage. With automation and technology, we monitor your cloud environment, identify gaps, apply zero-day patching to keep you secure, and deliver technical and financial optimization at scale, in moments. This reduces risk and increases overall performance.

Our Managed Cloud Services & Platform Gives You:

- Identity Access Management
- Cloud IaaS Procurement
- Monitoring & Alerting
- Service & Incident Management
- Cloud IaaS Management & Optimization
- Financial Management

Your Company Benefits By:

- Faster GTM
- Reducing Risk
- Eliminating Cloud Sprawl
- Reducing Complexity
- Reducing Wasted Resources
- Increasing Agility

Levels to Fit Your Needs

2nd Watch offers three levels of Managed Cloud services through our Cloud Management Platform to reduce the complexity, time demands, and risk associated with self-service technology. Our expert staff will make the on-boarding process hassle-free and smooth, whether you are looking for guided services, professional services, front-line operations or programmatic infrastructure.   Additional services such as DevOps, Security, Compliance, and Database Management are available.

MONITOR

2nd Watch monitors your AWS environment & alerts you to issues & potential threats so you can manage your public cloud with confidence.

Report Monthly, Monitor Daily, Respond by Request

2nd Watch Incident Management NOT Included

Connect to Public Cloud Technical Rep 3x Per Month

Annual Business Review

Set Up Alerts & Trigger-Based Notifications

Monitor CPU, Memory, Storage, Etc.

Cloud Products Reported: Compute, Networking, DB & Storage

Organize Cloud Expenditures

Daily & Monthly: Actual vs. Budgeted Cloud Usage & Spend

Up to 18 Month View: Public Cloud Usage, Cost & Tags

OPERATE

2nd Watch monitors & manages your day-to-day public cloud operations with the expertise & knowledge you expect from an industry leader.

Report Monthly, Monitor & Manage Daily

2nd Watch Incident Management Included

Connect to Public Cloud Technical Rep 5x Per Month

Bi-Annual Business Review

2nd Watch Cloud Operations Manager

OS Update, Upgrade & Patching

Setup & Maintenance of Identity Access Management

RDS: Monitoring, Security Management, Sizing, Replication, Upgrades & Patching

Security & Zero-Day Patching

Automated Snapshots; Volume-Level Backup & Recovery

OPTIMIZE

2nd Watch monitors & manages your day-to-day public cloud operations, optimizes performance and costs for comprehensive cloud management services.

Report & Improve Efficiencies Monthly; Monitor & Manage Daily

2nd Watch Incident Management Included

Unlimited Access to Public Cloud Technical Rep

Bi-Annual Business Review, Quarterly Reviews Available by Request

Launching & Termination of AWS CloudFormation Templates

Trend Micro AntiMalware Included

Right-Size Resources

Reserved Instance & Spot Instance Recommendations

Custom Invoicing (Part of Managed Billing)